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#### WP2

# LINK BETWEEN OLPS AND LOCAL PRODUCTION SYSTEMS SUPPLY CHAIN ANALYSIS

## 1. <u>DELIMITATION OF THE RELEVANT SUPPLY CHAIN SYSTEM AND SUBSYSTEMS</u>

**Not Closed Systems** 

**Sound Theoretical Frameworks** 

**Interdisciplinary Research** 

Sub-Systems Structures And Optimisation Of Olp Supply Chain Strategy

### 2. MANAGEMENT AND SOCIAL LEADERSHIP

Centre Of Command Technical Staff

Technical Skills And Code Of Practice Freedom

**Commercial Skills** 

**Management Skills And Tools** 

Social Leadership

**Human Involvement** 

Individual Size And Collective Management

**Economic And Non-Economic Motivation In The Long Term** 

#### 3. SUPPLY CHAIN FUNCTIONS

#### 3.1 MARKETING ISSUES

**Consumer Driven Products** 

Collective, Distribution And Individual Brands

Standard Products Attributes And Product Image

Standarisation, Volume Produced And Strategies

**Product Adaptation To Chain Requirements** 

**International Commercial Challenges** 

**Collective And Interactive Marketing** 

#### 3.2 TRANSFORMATION STAGE

**Interphase Aims** 

**Coordination Between Producers And Transformers** 

**Product And Quality Specifications** 

Individual Business Decisions Versus Collective Code Of Practice

**Proximity To Productive Areas** 

**Clients Definition (Commercial Structure)** 

**Production And Storage Cost** 

#### 3.3 DISTRIBUTION CHANNELS

Strategic Distribution Channel Selection

Distributors Strategies To Sell Olps

**Short Channels And New Means (Internet)** 

**Multiple Retailers Terms Of Relationships (Contracts)** 

**Market Proximity And Personal Involvement** 

#### 4. GOVERNANCE ISSUES

Degree Of Freedom Within A Collective Action

**Barriers To Entry** 

Public Policy In Agriculture

**Selection – Exclusion Of Operators** 

**Business Size And Structure** 

Cooperatives

The Role Of Consortia

**Balance Of Collaboration And Competition** 

Public Institutions And Private Business Relationships

**Olp Alliances And Stability** 

Degree Of Freedom Compatible With Collective Organisation

Partners Commitments To Olps And Collective Trade Decisions

**Further Research** 

**Interdisciplinary Research (Typicity)** 

**Marketing Programs** 

**Olps Launching (Technical And Socio-Economic Matters)** 

**Collaboration And Competition Schemes** 

**Learning Processes** 

Case Studies Typologies For Governance

**Neoclassical And Other Economic Theories** 

**Efficiency Studies** 

**Quality Management Studies** 

**Swot Analyses And Conceptual Frameworks** 

**Management Organisational Models** 

#### **5. POLICY ISSUES**